

Subcontracting Plan

Submitted to:
Naval Inventory Control Point- Mechanicsburg
5450 Carlisle Pike
PO Box 2020
Mechanicsburg, PA 17055-0788
Attn: Judith Patno
Submitted For:
N00104-09-R-F002
Program Title: DDG51C -10/40-SPARES
(Erie Forge and Quote# 2090017)
Submitted by:
Erie Forge and Steel, Inc.
1341 West 16th Street
Erie PA 16502-1544

June 17, 2009

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Contract Value and Duration

Value of Contract: Base (b)(4)
Period of Performance Start: 09/2009 End 09/2011

This submission consists of an Individual Subcontracting Plan.

1. The following are Erie Forge and Steel, Inc.'s subcontracting goals including the planned percentage and total dollars to be subcontracted as well as it's specific goals for the use of small business (SB), small disadvantaged business (SDB), historically black colleges and universities / minority institutions (HBCU/MI), women-owned small businesses (WOSB), veteran-owned small business (VOSB), service-disabled veteran-owned small businesses (SDVOSB), and HUBZone small business (HZSB) expressed as dollars and the corresponding percentage of the total planned subcontracting dollars

Subcontracting Goals			
Type of Business	\$	% (of total subcontracting)	
Small Business (Includes all sub-categories)			
Small Disadvantaged Businesses			
HBCU/MI (Counts in SDB)			
Woman-Owned Small Businesses			
Veteran-Owned Small Businesses	(b)(4)		(b)(4)
Service-Disabled Small Businesses			
HUBZone Small Businesses			
Other than Small Business			
Total SUBCONTRACTING			

2. The following is a description of the principal types of supplies and services to be subcontracted, followed by an identification of the types planned for subcontracting to SB, SDB, WOSB, VOSB, SDVOSB, and HZSB concerns:

Item	Description
Forgings	Forged Shafts, per MIL-S-23284A, Class 1 Am. 5
Resins	Resins per MIL-R-17882C
Sleeves	Centrifugally Cast and Machined per ASTM B369, Alloy C 96400 (SB)
Weld Wire	MIL-E-21562 MIL Eng. 7 (SB) MIL-EN-625
Backup Strips	MIL-C-15726
Tooling	Consumable Tooling, Various Suppliers (All SB)
Strain Gauges	Sleeve Shrink Test Apparatus
Black Beauty	MIL-A-2262B (QPL Ref)
Fiberglass Tape	Treated Glass Tape, Conforms to AMS 3824 Style 7500 or MIL-C-9084 Type III A (VOSB)
Ship Skids	Long Term Shipping Skids per MIL-P-2845C (SB)
Hardware / Accessories	Hub Cover, Dowel Pins, Hub Bolts (SB) ASTM A193 Gr B7, ASTM B446 Gr 1, QQ-N-286 Rev G.

Principal Products/Services to Be Subcontracted, and Those Anticipated to be Awarded to SB								
(b)(4)	(b)(4)	(b)(4)	(b)(4)	(b)(4)	(b)(4)	(b)(4)	(b)(4)	(b)(4)
(b)(4)	(b)(4)							(b)(4)
Resin	(b)(4)							(b)(4)
Sleeves	(b)(4)	(b)(4)						
Weld Wire	(b)(4)	(b)(4)						
Weld Wire Inconel	(b)(4)							(b)(4)
Hardware / Accessories	(b)(4)	(b)(4)						
Backup Strip	(b)(4)							(b)(4)
Tooling	(b)(4)	(b)(4)						
Strain Gauges	(b)(4)							(b)(4)
Black Beauty	(b)(4)	(b)(4)						
Fiberglass Tape	(b)(4)					(b)(4)		
Shipping Skids	(b)(4)	(b)(4)						
TOTAL \$	(b)(4)	(b)(4)				(b)(4)		(b)(4)
% of Total	(b)(4)	(b)(4)						(b)(4)

(b)(4)

(3-4) Erie Forge and Steel has been the major producer of propulsion shafting for the United States Navy for many decades. We are a turnkey manufacturing facility. Our subcontracting is limited to specific subcontracting. The complexity and specific specifications required for the Department of Defense and United States Navy works do not allow for ease of commercial application, therefore, it is extremely difficult to find qualified vendors for this limited market. Erie Forge and Steel has, however, always when possible pursued and developed quality small business concerns. Many vendors have been found through queries with our customer, NAVSEA, or its' prime first tier subcontractor and/or other industry suppliers. In the future, we will endeavor to expand our efforts to develop other small business entities as per the requirements of this plan. Because of this extremely restricted market, however, we cannot support certain small business subcontracting minimum percentages.

(5) Indirect costs (☐ are) (☒ are not) included in the subcontracting goals.

6. The following is the name of the individual employed by Erie Forge and Steel, Inc. who will administer our subcontracting program:

(b)(4)

7. Mr. (b)(4) is responsible for reviewing, monitoring, and the general overall execution of Erie Forge and Steel, Inc.'s subcontracting program, including, but not limited to:

- a. Obtaining SB, SDB, WOSB, VOSB, SDVOSB, and HZSB from all applicable agencies such as SBA;
- b. Ensuring inclusion of SB, SDB, WOSB, VOSB, SDVOSB, and HZSB sources in all solicitations where appropriate;
- c. Attending or arranging for attendance at Business Opportunity Workshops, Minority Business Enterprise Seminars, Trade Fairs, etc.;
- d. Conducting or arranging for conduct of motivational training for purchasing personnel pursuant to the intent of the Small Business Act;
- e. Monitoring attainment of proposed goals;
- f. Reviewing solicitations to remove statements, clauses, etc., which may tend to prohibit or inhibit participation by SB, SDB, WOSB, VOSB, SDVOSB, and HZSB.

8. The following is a description of the efforts Erie Forge and Steel, Inc. will make to ensure that SB, SDB, WOSB, VOSB, SDVOSB, and HZSB concerns will have an equitable opportunity to compete for subcontracts:

a. Outreach efforts will be made as follows

- 1) Contacts with SBA, Gannon University, Erie, Pa.
- 2) Contacts with Minority and Small Business Trade Associations.
- 3) Contacts with business development organizations.
- 4) Work with Northwest PA Regional Planning & Development Commission to locate regional SB.
- 5) Contacts with veteran's service organizations.

b. The following internal efforts will be made to guide and encourage buyers:

- 1) Training programs will be conducted.

2) Activities will be monitored to evaluate compliance with this subcontracting plan.

c. Source lists, guides, and other data identifying SB, VOSB, HZSB, SDB, and WOSB concerns will be maintained and utilized by buyers in soliciting subcontracts.

d. Where Erie Forge and Steel, Inc.'s lists of potential SB, SDB, WOSB, VOSB, SDVOSB, and HZSB subcontractors are excessively long, reasonable shall be made to give all such small business concerns an opportunity to compete over a period of time.

e. Assist SB, SDB, WOSB, VOSB, SDVOSB, and HZSB concerns by arranging solicitations, time for the preparation of bids, quantities, specifications, and delivery schedules so as to facilitate the participation by such concerns.

f. Provide adequate and timely consideration of the potentialities of SB, SDB, WOSB, VOSB, SDVOSB, and HZSB in all "make-or-buy" decisions.

g. Counsel and discuss subcontracting opportunities with representatives of SB, SDB, WOSB, VOSB, SDVOSB, and HZSB concerns.

h. Provide notice to subcontractors concerning the penalties and remedies for misrepresentations of business status as SB, SDB, WOSB, VOSB, SDVOSB, and HZSB concerns for the purpose of obtaining a subcontract.

i. ERIE FORGE AND STEEL, INC has established procedures to ensure timely payments due to subcontractors .

9. Erie Forge and Steel, Inc. shall include the "Utilization of Small Business Concerns" clause of the Federal Acquisition Regulation (FAR) (clause 52.219-8) in all subcontracts which offer further subcontracting opportunities, and to require all subcontractors (except SB concerns) who receive subcontracts in excess of \$550,000 (\$1,000,000 for construction) to adopt a subcontracting plan similar to this one. Erie Forge and Steel, Inc. shall determine that the failure of the subcontractor to comply in good faith with the clause entitled "Utilization Of Small Business Concerns;" or an approved plan required by this clause, is a material breach of the sub-contract.

10. Erie Forge and Steel, Inc. shall:

a. Cooperate in any studies or surveys as may be required;

b. Submit periodic reports in order to allow the Government to determine the extent of compliance by the contractor with the subcontracting plan;

c. Submit Standard Form SF 294, *Subcontracting Report for Individual Contracts*, and/or *Summary Subcontract Report*, in accordance with the instructions on the forms or as provided in agency regulations and in the Subcontract, and

d. Ensure that its subcontractors agree to submit Standard Forms 294 and 295.

11. Erie Forge and Steel, Inc. shall maintain records demonstrating that procedures have been adopted to comply with the requirements and goals in this plan. The records shall include at least the following:

a. Source lists (e.g., Central Contractor Registry, CCR, search results), guides, and other data identifying SB, VOSB, HZSB, SDB, and WOSB concerns.

b. Organizations contacted in an attempt to locate sources that are identifying SB, VOSB, HZSB, SDB, or WOSB concerns.

c. Records on each subcontract solicitation resulting in an award of more than \$100,000, indicating:

- (1) Whether SB concerns were solicited and, if not, why not;
- (2) Whether SDB concerns were solicited and, if not, why not;
- (3) Whether VOSB concerns were solicited and, if not, why not;
- (4) Whether SDVOSB concerns were solicited and, if not, why not;
- (5) Whether HZSB concerns were solicited and, if not, why not;
- (6) Whether WOSB concerns were solicited and if not, why not; and
- (7) If applicable, the reason an award was not made to a SB concern.

d. Records of any outreach efforts to contact:

- (1) Trade associations,
- (2) Business development organizations; and
- (3) Conferences and trade fairs to locate SB, VOSB, HZSB, SDB, and WOSB sources.
- (4) Veterans service organizations

e. Records of internal guidance and encouragement provided to buyers through:

- (1) Workshops, seminars, training programs, etc.; and
- (2) Monitoring performance to evaluate compliance with the program's requirements.

f. On a subcontract-by-subcontract basis, records to support award data submitted by Erie Forge and Steel, Inc. to the Government, including the name, address, and business size of each subcontractor.

Signed by: (b)(4)

Name: (b)(4)

Title: Sales Engineer

Date: June 17, 2009

Reference documents:
SF294 and Supplier Data Request